



AKONIA LTD

Interim Training Management Services

Interim Management has emerged to become a leading alternative way to hire a manager with a particular type of expertise to work within your organisation for a limited amount of time.

Interim Management is most relevant when you have a short-term need for a particular type of expertise, *in our case to lead and/or manage a training/education department/project:*

- *during a period of organisational change or transition*
- *while opening up a new market*
- *when acquiring and integrating a new subsidiary company*
- *to manage a one-off training project*
- *to fill a gap between a training manager's departure and recruiting a replacement*

As Interim Managers we are contracted by you to you, and will always be working to achieve your business objectives. Our priorities are your priorities.

Interim Management offers a number of important benefits:

- **Interim Management offers higher expertise.**
Over 22 years experience in the IT, DotCom, Retail and Public Service sectors working for multi-national corporations, and more than 12 years building, developing and managing UK and EMEA training organisations generating multi-million dollar (\$) revenue.
This is significantly more expertise and experience than you would expect of a permanent manager, and is cost effective because you won't be paying bonuses, employer's National Insurance contributions on earnings and benefits, pension contributions, car allowance, health and other benefits.
- **Interim Management brings a closer relationship with you and better integration into the organisation.**
An interim manager becomes an integral member of your organisation - a part of the organisation chart. ***We fulfil all the normal duties that you would expect such as business development and delivery, conducting appraisals, project planning and control, producing regular reports, etc.***
- **Interim Management provides better follow-through.**
We don't just produce reports and advise on the course of action to be taken; ***we act proactively and 'do it', implementing recommended changes that are needed and agreed.***
- **Interim Management accepts more ownership.**
We take responsibility for assessing, recommending and implementing changes and will face the consequences of those actions; ***we have a much greater degree of ownership of the project and its success. Our reputation and yours depends upon it.***

Interim Management is a cost effective service that helps you through a period where you need a particular expertise for a limited amount of time.

Looking forward to receiving your call to discuss your training management requirements.

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